

The logo for SouthTel, featuring the word "southtel" in a lowercase, sans-serif font. The "tel" portion is in a reddish-brown color, and the "t" is stylized with three concentric circles to its right, resembling a signal or antenna icon.

southtel

The text "COMPANY PROFILE" in a white, uppercase, sans-serif font, enclosed within a white rectangular border. The background of the slide is a photograph of a server room with rows of server racks, overlaid with a dark blue and red gradient.

COMPANY
PROFILE

Southtel builds bespoke digital network infrastructure that delivers a consistent Quality of Experience (QoE) for users of telco operators, service providers, corporations and governments.

We have 25 years of experience in the telecommunications industry which we employ to provide turnkey network infrastructure solutions that are stable and reliable.



ABOUT US

We plan, build and maintain fibre, ethernet, radio-frequency and transmission networks for a variety of applications.

Our range of connectivity solutions solve consumer or business needs, and scale to the implementation of metro networks. All equipment requirements are fulfilled according to specification, and using reliable brands in technology.

DC power, site certifications and other OSP (On Site Preparation) services are also conveniently handled on behalf of our clients.

STRUCTURED NETWORK SOLUTIONS




SERVICES_

NETWORK
PLANNING

INSTALLATION
AND
COMMISSIONING

MAINTENANCE
AND
BENCHMARKING



Designing the optimal network with an appropriate growth architecture that scales bandwidth for evolving needs. We also manage site and rollout planning for residential and industrial areas where we implement PON's (Passive Optical Networks) and P2P (Point-to-Point) fibre connectivity.

NETWORK PLANNING_

Having partnered with leading network operators, we deliver FTTX (Fibre-To-The-X) and copper cabling, jointing, tower installations, RBS and network augmentation services. The quality of our consumer (FTTH) and business (FTTX) networks adhere to global standards, and is supported by approved civil engineering related to manholes, underground ducts and site safety. Installed networks are always diagnostically tested and benchmarked for performance.



INSTALLATION & COMMISSIONING_

MAINTENANCE

Network performance grading and optimization for data and voice networks using drive and walk tests. Our 24/7 service ensures network uptime through monitoring and analytical tools. Repairs and optimizations are undertaken on site.

BENCHMARKING

Measurement of subscriber Quality of Experience (QoE) for wireless and fixed networks. Test results are important to regulatory compliance, provide recommendations, and ensures that performance measures up to local and global references.

MAINTENANCE & BENCHMARKING_



SPECIALIZED APPLICATIONS

At Southtel we believe that the power of any network infrastructure lies in its application. We have partnered with technology innovators from around the world to deliver unique solutions to the financial, retail, education and ISP (Internet Service Provider) industries.

Our most innovative technology solutions are:

AUGMENTED CONNECTIVITY

Increases business efficiency, even in areas without internet connectivity, by leveraging existing mobile networks to reach 95% of the world's population. Augmentation works on any mobile device to facilitate payments, automate administration, or simply deliver information. Mobile apps are also developed according to specifications.

INTERACTIVE CLASSROOMS & LABS

Smart-boards and streaming infrastructure combine to create the next generation learning experience for schools and other educational institutions. The solution delivers a range a multimedia teaching tools, and creates access to information for students through mobile devices and computers.

STATUTORY COMPLIANCE

LEVEL 1
BEE
CONTRIBUTOR

100%
BLACK
OWNED

100%
BLACK
MANAGED

With a national footprint in South Africa, and a number of successful implementations across sub-Saharan Africa, Southtel networks now power several interactive classrooms, and network infrastructure for major mobile operators like Telkom, Vodacom, MTN and Cell C.

OPERATIONS_

Southtel was founded by Oscar Dube in 2005. He joined the telecommunications industry as a Key Account Manager for Ericsson, and managed business development in Sweden, Ireland and sub-Saharan Africa. Oscar then established Southtel upon the provision of QoS services to telco operators in several countries. His business achievements have since been featured in 'The Economist' and 'Newsweek'.

FOUNDING STORY_

The background of the slide features a silhouette of a person wearing a hard hat, looking out of a window. The window shows a cityscape with buildings and a street lamp, all bathed in the warm, orange and red light of a sunset or sunrise. The person's silhouette is dark against the bright light coming through the window.

A portrait of Oscar Dube, CEO of Southtel, smiling. The image is overlaid with a diagonal gradient from red to yellow. The quote is written in white text on the left side of the image.

“Southtel’s vision
is to enable
economic prosperity
and social freedom
through connectivity.”

OSCAR DUBE

CEO: SOUTHTEL



CONTACT
US_

JOHANNESBURG

Willow Wood Office Park, Cnr Cedar Road & 3rd St,
Broadacres Fourways, Johannesburg, 2021.

Telephone: +27 (011) 064 5649

Email: info@southtel.co.za

SATELLITE OFFICES

Polokwane & Durban.

www.southtel.co.za
